



# **Leadership and Collaboration: Behaviors that Build Trust**

## **California Teacher Corps Annual Conference 2012**

February 10, 2012

Napa, CA

Presented by Karen Hough, Founder & CEO, ImprovEdge



# Megan Tschannen-Moran, Founder, LifeTrek International



“Whether it’s a couple or a work team, connected people trust each other. Trust is the glue that holds people together through good times and bad. ”

# Megan Tschannen-Moran



“Trust is the willingness to be vulnerable based on one’s confidence in the other party’s benevolence, honesty, openness, reliability and competence.”

# The Improvisation Edge



“Trust, like collaboration, is based in behavior.”

# Today



- **Improvisation – we all improvise!**
- **Behaviors that propel trust and collaboration**

# ImprovEdge Principles



**YES!**  
**SPACE<sup>®</sup>**

**BUILDING**  
**BLOCKS<sup>™</sup>**

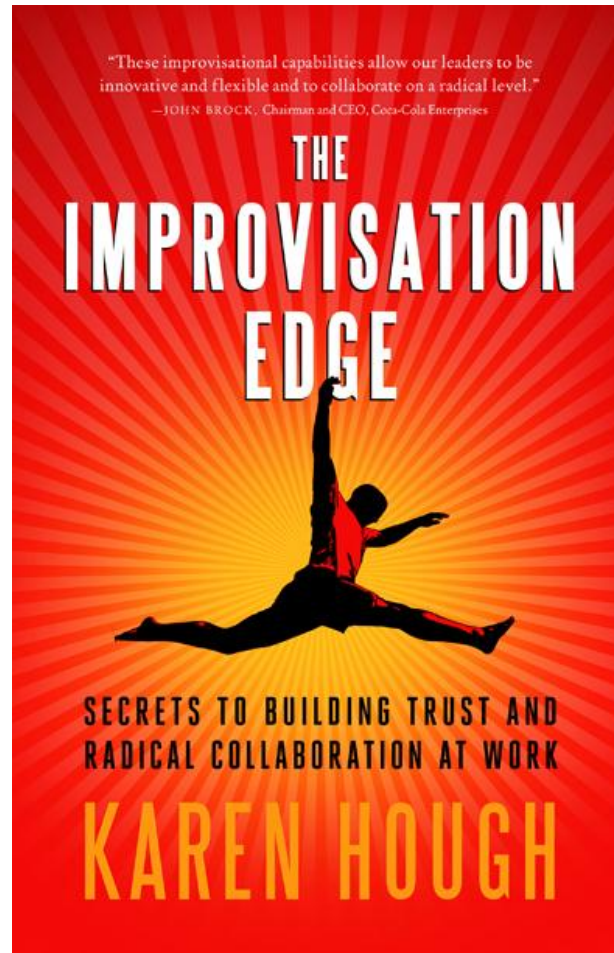
**TEAM**  
**EQUITY<sup>™</sup>**

**OOPS TO**  
**EUREKA!**

# Yes! Deck®



# Amazon #1 Bestseller! 800CEORead Top 25 Biz Book!







## Yes! Space + Building Blocks

### NBBJ

# ImprovEdge Principles



YES!  
SPACE®

BUILDING  
BLOCKS™

Leverage the  
combined power  
of the people in  
your organization.

TEAM  
EQUITY™

OOPS TO  
EUREKA!

# ImprovEdge Principles



**YES!**  
SPACE®

BUILDING  
BLOCKS™

TEAM  
EQUITY™

OOPS TO  
EUREKA!

Understand that  
mistakes often  
yield the greatest  
discoveries.



Team Equity makes an “Oops...”  
a “Eureka!”

Computers for Youth



## Radical Collaboration Positivity and Impossibility

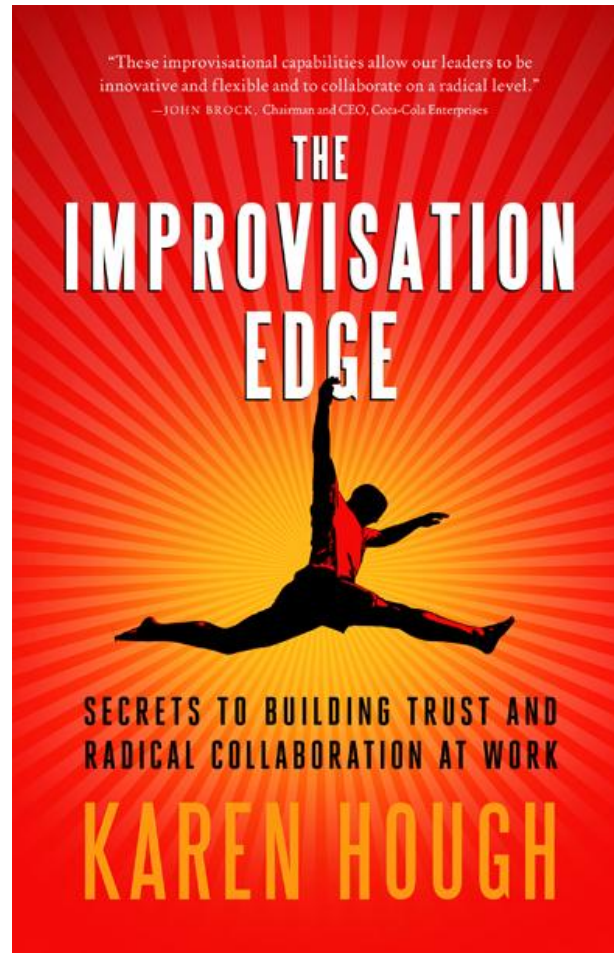
# Your Exercise in Collaboration



Which behavior can you use today?

- Say “Yes!”
- Listen
- Take a leap

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A semi-transparent yellow overlay covers the left side of the slide. It features silhouettes of three people in a workshop or training environment. One person on the left is leaning forward, another in the center is gesturing with their hand, and a third person is partially visible behind them.

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